Founded in 1923, we are a fourth-generation, family-owned business and one of the nation’s largest independent electrical and industrial distributors. We have built our business on exceptional customer service, superior technical ability, and the highest degree of integrity. Headquartered in Linden, NJ, we have offices that span from coast-to-coast and a staff of 900 seasoned professionals. We are organized into two divisions, which value sustainable and environmentally preferred procurement practices.

Electrical/Industrial Distribution
Our Electrical/Industrial Distribution division operates 17 branches and two distribution centers, providing one of the industry’s most comprehensive ranges of services and solutions. We are a significant force in the engineering and procurement of power distribution, automation, and lighting and energy projects, offering integrated services for the industrial and construction markets. We offer a deep knowledge base across several specialty departments, which provides technical expertise in diverse market verticals. Our decades of experience and talented staff of engineers allow us to work on the industry’s most complex projects, following a systematic approach to identify customer challenges, develop innovative solutions, and ensure that they are expertly planned and flawlessly implemented.

Turtle & Hughes Integrated Supply (THIS)
For over 25 years, Turtle & Hughes Integrated Supply (THIS), has provided comprehensive outsource procurement for MRO and storeroom management solutions. THIS can deliver hard cost savings, lower your total cost of acquisition and improve inventory asset performance. Customers benefit from our manufacturer-direct relationships developed over our close to 100 years as a distributor, and our vast industry experience. THIS operates in customer locations across the U.S., and in Canada, Puerto Rico and Mexico.
Our History

In 1923, one small Turtle & Hughes truck made its customer rounds through the narrow streets of lower Manhattan. Two young men, M. Berry Turtle and Bill Hughes, joined together in a business venture to provide electrical supplies to small businesses and commercial accounts in the financial district south of Canal Street.

Over four generations, Turtle & Hughes has grown into one of the nation’s largest independent electrical and industrial distributors. With 900 employees, Turtle & Hughes serves the industrial, commercial, utility, integrated supply and contractor markets, and is a significant force in the rapidly growing fields of data communications, and energy management and storage systems. From those early days, there developed a tradition of hands-on management by women. It started with Ethel Macnamara Turtle, great-grandmother to current Chairman, Jayne Millard. Ethel took over the firm after her husband died and directed the company for some 20 years in the mid-twentieth century.

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In 1970, Ethel’s granddaughter, Suzanne Turtle Millard, assumed leadership and relocated its headquarters to Linden, New Jersey, expanding through acquisition into Connecticut and Texas. Together with her husband, Frank Millard, they propelled the company’s expansion into the petrochemical, integrated supply and export markets.

Sue passed the reins to her daughter, Jayne Millard, in 2010. Jayne became the third generation of women to lead the organization.

Under Jayne’s stewardship, Turtle & Hughes continues to expand its industry-leading services while entering new markets throughout the Northeast corridor and into California and Louisiana. She maintains a strong tradition of dedication to customers by providing best solutions and remains true to the family motto “First in the Long Run.”